



Supply Base Optimisation

Transforming Action Into Continuous Results

Keep the Money Coming

Businesses consolidate. Companies grow, change and sometimes close their doors. If you're operating with old information, you can't reap the benefits of your supply management process and keep the money you've found flowing. How can you find savings and stay on top of compliance objectives?

With a partner who understands where you want to go and how to get there.

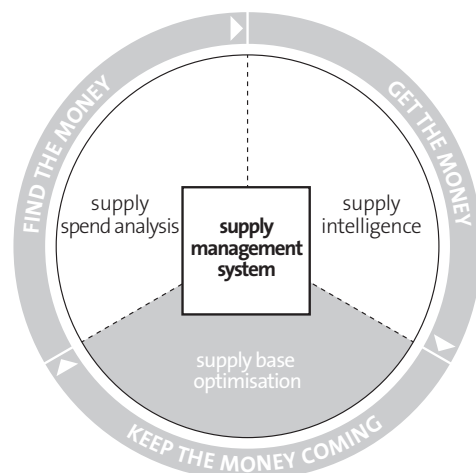
D&B Supply Management Solutions can help you transform your sourcing strategy into a competitive advantage. Our focus is to help you Keep the Money Coming and benefit from a system that is continually updating itself. No one combines information, technology and expertise like D&B to help you bring immediate value and profit to your company's bottom line.

We've developed a seamless approach that is a fast, easy and non-intrusive way to optimise your entire supply management process: The D&B Supply Management System. This unique solution is a powerful combination of information, technology and business process that empowers you to make confident business decisions.

The System is comprised of three modules that operate in tandem as an end-to-end system or are delivered independently as you need them. Our Supply Base Optimisation module automates the processes, definitions and requirements you've established in the strategic sourcing process and makes them repeatable and renewable. This means that you're always operating with the most up-to-date information.

Reaping the Benefits of Renewal

With D&B's updates and content renewal, you can track Country specific information, review the latest supplier relationship data and easily access the D&B database with Oracle®, SAP or through our own Data Integration Toolkit. This gives you the confidence you need to make decisions because you can trust the integrity of your information.



Supply Optimiser is a robust decision support application that changes along with your business. Once all of your information is in the application, you can continually upgrade your information and see compliance and savings reports with the latest content. This allows you to identify new savings opportunities and improve your supply management process proactively.

Supply Content Renewal begins with standards. D&B's proprietary D-U-N-S® Numbers and the United Nations Standard Products and Services codes (UNSPSC™) are two accepted standards. These standards not only give you the opportunity to measure savings as a result of compliance reporting and the capture of inconsistent spend, but they also allow you to continually monitor the health of your supply base. This repeatable process allows you to continue to re-evaluate your risk and dependency in the face of change.

- The D-U-N-S Number gives you confidence in the quality of information you use to manage your business. Using D-U-N-S Numbers, we link parents, subsidiaries, headquarters and branches on more than 72 million corporate family members around the world. The D-U-N-S is used by the world's most influential standards-setting organisations, it is recognised, recommended and often required by more than 50 global, industry and trade associations, including European Commission, the United Nations, the U.S. Federal Government and the Australian Government.
- For companies using procurement business applications, the UNSPSC improves existing operational, sales and marketing, and distribution systems. Based on a D&B classification code, UNSPSC is a global standard for classification that supports international commerce and supplier spend analysis.

Mastering Information Migration

If your company needs to migrate supplier information from legacy systems or correct current issues with post-migration content, we can help. Supply Content Migration quickly gets your information where you need it and in the format that best meets your needs.

Unifying Data Worldwide

Supply System Links are the D&B gateway to accessibility. You can access the D&B database using Oracle, SAP or through our own Data Integration Toolkit. This application provides you with access to consistent data from around the world via one, unified platform. It enables you to integrate the latest data into your processes as it becomes available.

Drive Profit Through Rapid Improvement

In addition to Supply Base Optimisation, the Supply Management System offers two other modules. In Supply Spend Analysis, we work with you to identify the areas in your supply management process that have the biggest impact on your profitability. In Supply Intelligence we work with you to locate and qualify suppliers based on your corporate objectives and risk and performance measures. Our system brings a new level of business intelligence to your entire supply management process.

Please contact us to help you Find the Money in your supply management process; Get the Money to your bottom line and Keep the Money coming with our renewable and repeatable approach.

D&B Solutions

Risk Management Solutions
Sales & Marketing Solutions
Supply Management Solutions
E-Commerce Solutions

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